

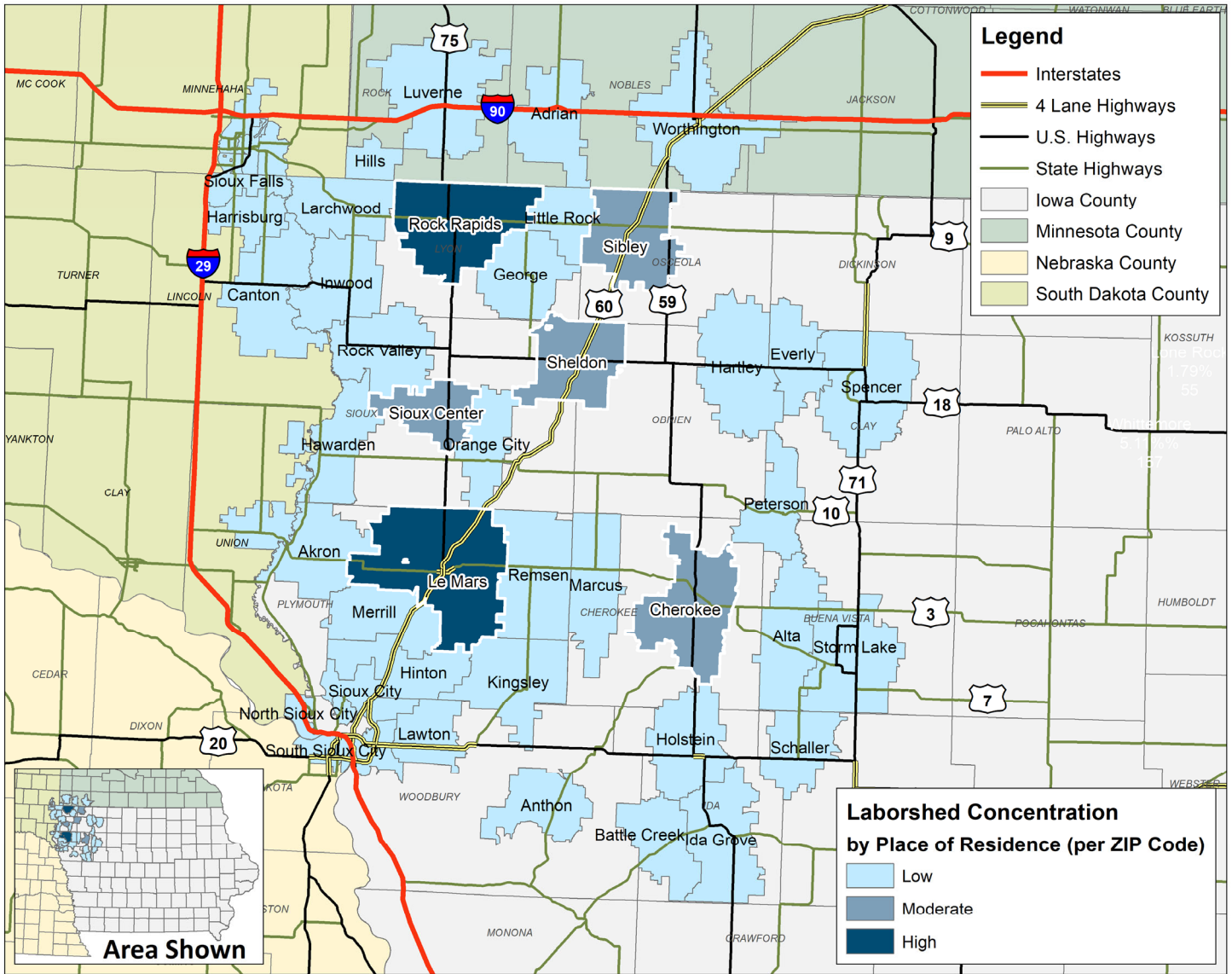
LABOR CHARACTERISTICS

FINANCIAL SERVICES



NORTHWEST IOWA DEVELOPMENT REGIONAL LABORSHED AREA

**CONCENTRATION OF RESPONDENTS WITHIN THE LABORSHED AREA
WITH TRANSFERABLE EXPERIENCE/SKILLS BY PLACE OF RESIDENCE**



Workers who have transferable experience/skills in the industry are currently commuting an average of 9 miles one way for work. Those who are likely to change/accept employment are willing to commute an average of 19 miles one way for the right employment opportunity.

FOR MORE INFORMATION REGARDING THE NORTHWEST IOWA DEVELOPMENT REGIONAL LABORSHED, CONTACT:

LABOR CHARACTERISTICS



FINANCIAL SERVICES

ESTIMATED AVAILABLE LABOR PER OCCUPATIONAL CATEGORY:

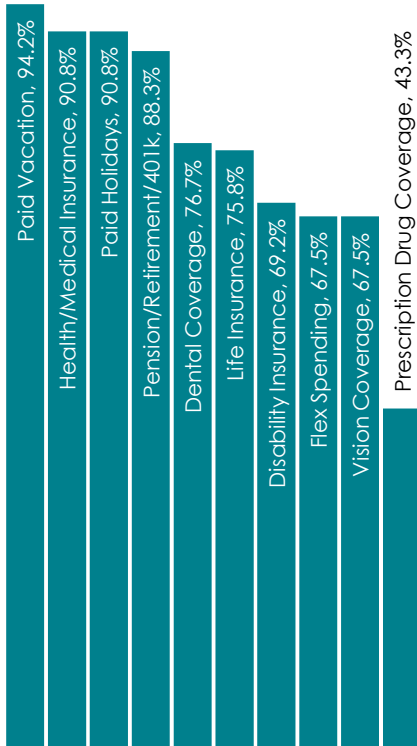
- Accountants and Auditors - 15.7%
- Bill and Account Collectors - 2.1%
- Billing and Posting Clerks - 5%
- Bookkeeping, Accounting, and Auditing Clerks - 10%
- Claims Adjusters, Examiners, and Investigators - 1.4%
- Compliance Officers - 0.7%
- Computer and Information Systems Managers - 3.6%
- Credit Analysts - 0.7%
- Customer Service Representatives - 11.4%
- Financial Analysts - 1.4%
- Financial Examiners - 0.7%
- Financial Managers - 11.4%
- Financial Specialists, All Other - 2.1%
- First-Line Supervisors of Non-Retail Sales Workers - 1.4%
- First-Line Supervisors of Office and Administrative Support Workers - 16.4%
- Insurance Claims and Policy Processing Clerks - 1.4%
- Insurance Sales Agents - 5.7%
- Insurance Underwriters - 1.4%
- Loan Officers - 1.4%
- Network and Computer Systems Administrators - 0.7%
- New Accounts Clerks - 0.7%
- Personal Financial Advisors - 1.4%
- Securities, Commodities, and Financial Services Sales Agents - 0.7%
- Telemarketers - 0.7%
- Tellers - 1.4%

UNDEREMPLOYMENT (ESTIMATED):

- Low hours - 0.0%
- Mismatch of skills - 6.4%
- Low income - 1.4%
- Total - 6.4%

(Individuals counted only once when estimating Total Underemployment.)

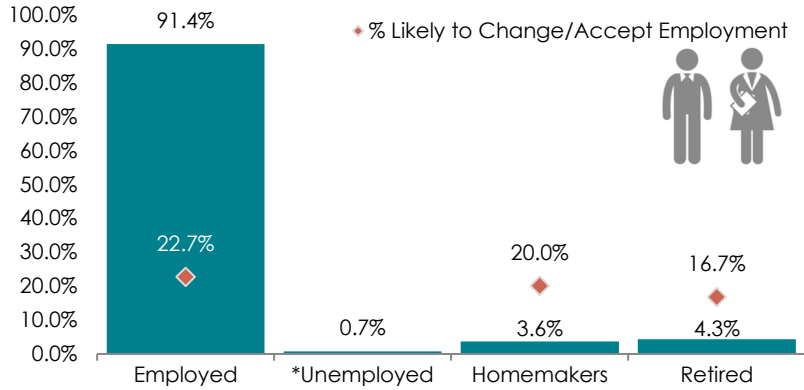
CURRENT BENEFITS:



DESIRED BENEFITS:



ESTIMATED TOTAL BY EMPLOYMENT STATUS (PERCENTAGE):



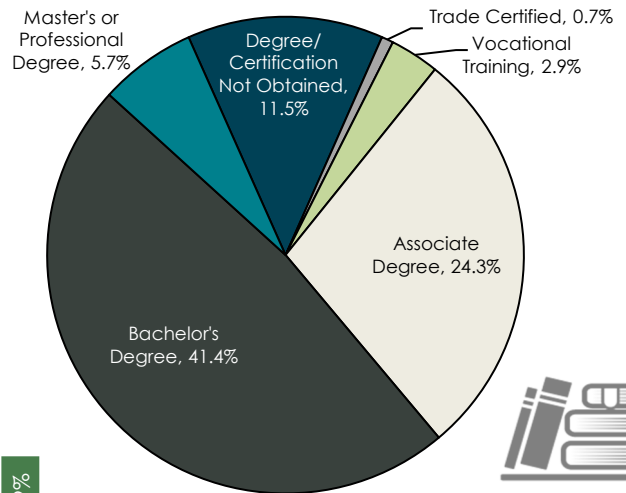
**Employment status is self-identified by the survey respondent. The unemployment percentage does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.*

EMPLOYMENT STATS:

- 48.6% paid an hourly wage
- 93.6% are/were employed full-time
- 6.4% are/were employed part-time
- 14.8% are/were self-employed
- 17.2% hold two or more jobs
- Currently working an average of 43 hours/week

EDUCATIONAL LEVEL:

(86.5% HAVE AN EDUCATION BEYOND HIGH SCHOOL)



TOP JOB SEARCH RESOURCES:

(For those seeking employment opportunities, by use.)

- Internet - 78.1%
 - www.indeed.com
 - www.linkedin.com
 - www.facebook.com
- Networking through friends, family or acquaintances - 59.9%
- Newspapers - 26.3%
- IowaWORKS Centers - 21.9%



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OCCUPATION	OCCUPATIONAL CODE	MEAN WAGE	ENTRY WAGE	EXPERIENCED WAGE	MEDIAN WAGE	MEAN ANNUAL SALARY
Accountants and Auditors	13-2011	\$34.23	\$25.40	\$38.65	\$32.17	\$71,202
Actuaries	15-2011	\$57.23	\$42.33	\$64.69	\$52.35	\$119,046
Bill and Account Collectors	43-3011	\$16.91	\$12.84	\$18.95	\$16.83	\$35,179
Billing and Posting Clerks	43-3021	\$17.74	\$13.60	\$19.80	\$17.44	\$36,889
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$18.39	\$13.62	\$20.78	\$18.11	\$38,253
Brokerage Clerks	43-4011	\$20.16	\$16.79	\$21.84	\$19.65	\$41,924
Claims Adjusters, Examiners, and Investigators	13-1031	\$31.30	\$22.36	\$35.77	\$30.36	\$65,098
Compliance Officers	13-1041	\$31.76	\$22.79	\$36.25	\$30.52	\$66,071
Computer and Information Systems Managers	11-3021	\$65.93	\$48.23	\$74.79	\$64.28	\$137,144
Credit Analysts	13-2041	\$31.95	\$22.74	\$36.55	\$29.81	\$66,452
Credit Counselors	13-2071	\$18.63	\$14.72	\$20.58	\$18.19	\$38,746
Customer Service Representatives	43-4051	\$17.18	\$13.06	\$19.24	\$16.70	\$35,734
Financial Examiners	13-2061	\$49.13	\$27.39	\$60.00	\$44.22	\$102,194
Financial Managers	11-3031	\$58.89	\$36.27	\$70.19	\$55.79	\$122,484
First-Line Supervisors of Non-Retail Sales Workers	41-1012	\$51.70	\$29.57	\$62.76	\$44.43	\$107,533
First-Line Supervisors of Office and Administrative Support Workers	43-1011	\$26.92	\$18.65	\$31.06	\$25.64	\$55,996
Insurance Claims and Policy Processing Clerks	43-9041	\$18.58	\$16.08	\$19.83	\$18.30	\$38,646
Insurance Sales Agents	41-3021	\$32.50	\$14.88	\$41.31	\$27.07	\$67,606
Insurance Underwriters	13-2053	\$33.79	\$24.85	\$38.26	\$33.00	\$70,283
Loan Interviewers and Clerks	43-4131	\$19.13	\$16.18	\$20.60	\$18.80	\$39,790
Loan Officers	13-2072	\$35.24	\$24.43	\$40.64	\$32.84	\$73,297
New Accounts Clerks	43-4141	\$17.77	\$15.53	\$18.89	\$17.78	\$36,967
Personal Financial Advisors	13-2052	\$39.36	\$23.22	\$47.43	\$32.24	\$81,873
Securities, Commodities, and Financial Services Sales Agents	41-3031	\$41.80	\$19.64	\$52.87	\$27.06	\$86,934
Statisticians	15-2041	\$24.95	\$17.16	\$28.84	\$19.14	\$51,886
Telemarketers	41-9041	\$12.88	\$11.00	\$13.82	\$12.40	\$26,786
Tellers	43-3071	\$14.91	\$12.73	\$15.99	\$14.58	\$31,006

The 2021 Iowa Wage data for the Northwest Iowa Development Regional Laborshed area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. The source of the wage and employment data is based on the May 2020 OES estimates. Additional occupational wage and employment data can be found at www.iowalmi.gov/laborshed.